



Gratitude Report

2018-2019

Thank You!

Message from the CEO - Attitude of Gratitude

“ This year I am most grateful for our volunteers! - Commitment and consistency is what Sun Street Centers needs during these years of growth and expansion. We have **doubled the number of services** to our clients in treatment and recovery! We now have 135 staff and 9 sites! Board members, past and present, and several of our regular donors are committed, driving **community support** to help sustain our growth. Alumni who come back every month, every week, in some cases everyday, sustain the men and women and teens who are striving for long term recovery or working to prevent alcoholism and addiction among family and friends. **Thank you volunteers!** If you are a former STEP Youth Leader, come back and mentor the new students in our after school program. If a graduate of Pueblo Del Mar, come back and help the new families in recovery. If a graduate of Residential or Outpatient, be an example of Social Model and help out the early recovery of women and men who just entered the program.

Thank you to those who give every year; to those who believe in our mission and speak with monetary or in-kind gifts or with their precious time, or both! We at Sun Street Centers wish you a new year of **peace and prosperity!** ”

Anna Foglia
chief executive officer

board of directors



Oly Gomez **president** | Valerie Smith **vice president** | David Warner **treasurer** | Esteban Calderon **secretary**
| John Musni | Stephanie Hicks | Mark Kooiman
| Susan Childers

leadership team

Anna Foglia **ceo** | Marciano Huerta **cpo** | Michelle Harris **cfo** | Bob Brunson **clinical director of recovery services**
| Marilyn Anderson **director of family services - pueblo del mar** | David Torres **director of recovery services - south county** | Melissa Edwards **director of recovery services - san benito county** | Curtis Sumler **director of dui in monterey county** | Joyce Davis **director of outpatient services monterey county** | Jacqueline Galll **quality assurance director**

*Our Best
Practices Shine!*



*Commission on Accreditation of
Rehabilitation Facilities honored us with
3 more years of accreditation!*

405
**TOTAL
DONORS**

GENEROUSLY GAVE
\$2,559,133.10

5,647 hours

volunteer hours provided to
the community

List of Volunteer Services

Salinas Rodeo
Salinas Airshow
Laguna Seca (Porsche)
Relay for Life
Food & Wine Festival
Chinatown Outreach
Meals on Wheels
John E. Steinbeck Library
& more!

135 staff

professional and caring



Residential *(Salinas, Hollister, King City)*

321 served in our
Men's Residential Program

31 served in our
Women's Residential Program

*Men's Residential residents
volunteered a total of **2,648** hours.*



Program Completion:

Men's Res: 67%

Women's Res: 85%

**more than double the national average for
program completion rate*



The **King City Stomp** introduced us to kindhearted people who like expensive pies! This event was monumental raising **\$115,410**. The people of South County are dedicated to their community and leading our mission.

The **Anne C. Leach Scholarship Fund** was created for men and women who are diligently working towards self sufficiency. This year, we issued our first scholarship to a woman from the residential program in Hollister. Along with our **Summer Soiree**, Sun Street Centers raised **\$59,750** in scholarships for our residents.

Sober Living Environment *(Salinas, Hollister)* *(continuity of long-term recovery)*

Our **Sober Living Environments** are structured to implement everything our residents have acquired in treatment, through the twelve step recovery process. Residents agree to a Sober Living Covenant designed to develop character, self-esteem, responsibility, self-reliance, and accountability in order to help in the process of rebuilding a life.



39 served in our **Women's SLE**

34 served in our **Men's SLE**



A Taste of Provence, France offered yet another exciting "A Taste of..." fundraiser. This fundraiser, filled with an array of fresh and fabulous foods the region has to offer, supports **Sun Street Centers in San Benito County**. In all, this event brought in over **\$22,000** for our programs in San Benito County.

Sobering Center *(Salinas)*

254 clients served in our **Sobering Center** program for public intoxication and Driving Under the Influence (DUI).



"You can be arrested for DUI of cannabis, prescription drugs, illegal drugs, and even over-the-counter drugs if they impair your ability to safely operate a motor vehicle. "

"Working with the Sobering Center makes nights much smoother. The professional staff is always quick and gets us back on the road without delay."

- Partnering Agencies:**
- California Highway Patrol
 - Salinas Police Department
 - Marina Police Department
 - Pacific Grove Police Department
 - Soledad Police Department
 - CSUMB Police Department
 - Monterey Police Department
 - Seaside Police Department
 - Carmel Police Department
 - Monterey County Sherriff

Outpatient *(Salinas, Marina, Seaside, Soledad, King City)* *(continuity of care)*



"I would like to take this time to thank each and everyone in the Outpatient group for making a difference in our lives!"

- Outpatient client

321 clients served in our **Outpatient program**.

31 of those served were ages 13-17 years old.

90% of clients reported improvement in their health.

Referral Sources:

Drug Court	Health Insurance
Non SACPA Court	Child Protective Services
AB 109/Probation	Employer EAP
Monterey Peninsula Unified School District	Natividad Medical Center
Other Alcohol/Drug Programs	Monterey County Behavioral Health
DUI	Community Hospital Of the Monterey Peninsula

planned g

In 1968, our founders Martin and Nancy Dodd saw something special and decided to make it become our flagship program on Sun Street in Salinas, Ca. Their vision was to create a place where men and their families could heal from the ravages of drugs and alcohol. It doesn't stop there!

Leave a Legacy

"I think having a legacy is a sign of a life well lived."

- Board Member

A gift that takes effect after your obligations are fulfilled. Your legacy gift will express your values by planning charitable gift for Sun Street Centers in the future.

Gifts from a Will or Family Trust | Gifts from a Retirement Plan

Gifts of Stocks or Shares | Gifts of Life Insurance

Gifts of \$10,000 or More

Leaving a legacy entitles you to become a member of Sun Street Centers **Legacy Circle**. As a member, you will have gifted annually for five years or more with \$10,000 in contributions. Sun Street Centers extends its gratitude to the existing members of the **Legacy Circle**.

To Leave a Legacy and to Live a Legacy

giving

When they looked at the property that was to be used as to take an old labor camp and turn it into a center for drug and alcohol. Their vision has left a legacy, and



Live a Legacy

The **Legacy Circle** is making social change today and watching their investments grow and create sustainability for Sun Street Centers which currently impacts over 14,000 lives annually.

Sun Street Centers' **Legacy Circle** is made up of a special group of people who have made their commitment to ensuring the well-being of our organization's future and serve as an inspiration for future generations to do the same. The most important benefits you will receive from the **Legacy Circle** is the satisfaction derived from making a lasting contribution to our long-term mission.

We invite you to become a founding member. We invite you to take part in the next 50 years as we operate in strength and continue the fight to end addiction in Monterey and San Benito Counties. Thank you for being a part of the solution at Sun Street Centers.

Legacy, is to be in the Legacy Circle.

Prevention *(Salinas, Seaside, Gonzales)*



10,479 people served in our **Prevention Department.**

7,893 are under the age of 17 years old
(about half of our agency wide total)



We are excited for our new contracts with Monterey Peninsula Unified School District and Soledad Unified School District to bring more prevention services to youth in the county!

215 youth and 136 parents have completed the **Life Skills Training** program.

2,482 youth and 281 parents were served through our educational **Gateway Drug presentation.**

459 youth were served through our **Drugged Driving presentation.** In partnership with Monterey County Cannabis Program.

A little **over 3,000 youth** were served through our **Substance Abuse and Bullying presentation.**

Youth Pre-Diversion *(South County)*

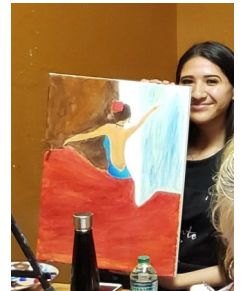
69 youth were served in our **Road to Success Youth Pre-Diversion program** with **47 youth** successfully completing the program.

Road to Success program provides student case management, parent education and reduces school truancy.

Beyond completion of the program, participants were provided with additional support to engage in pro-social activities:

gym memberships | paint classes | sports gear to participate in activity of their choice.

Youth graduates completed **753 hours of community service** and **904 hours of pro-social activities.**



D.U.I. Program *(Salinas, Seaside, Soledad)*

2,624 clients served with **72%** completion rate

AVERAGE DUI CLIENT

477 
18 - 24 yrs

1,211 
25 - 45 yrs

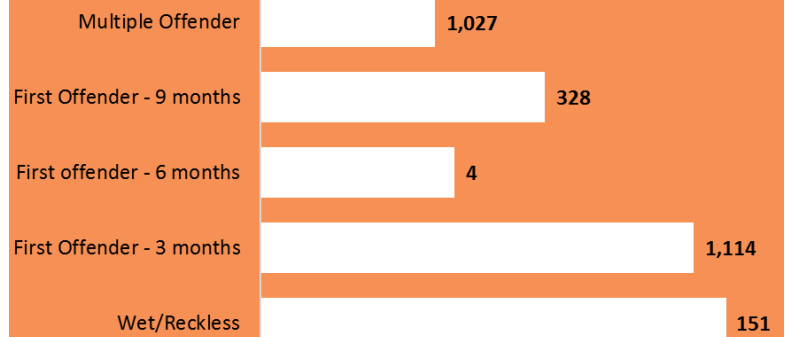
857 
46 - 64 yrs

79 
65+ years

There has been a **30% decrease** in DUI's from FY 2013/14 to 2018/19

"I have learned a lot through the program. First and foremost I will never drink and drive again. Making a plan before I go out and drink or just not drink at all." -DUI Client

Successful Completion Rates - Clients



Pueblo del Mar *(Marina)*

173 clients served in Pueblo del Mar program - women, men & children

58 families served

68 adult clients served

105 children served

73% successful program

Sun Street Centers is **furthering our commitment to families** through the programs at **Pueblo Del Mar** in Marina and family empowerment nights in Salinas.



Keys to Success Campaign - Helping Families Open the Door to Recovery

Successful Completion means clients found permanent housing, employment, continued education.



Sun Street Centers started the **Keys to Success** campaign in 2014 to better equip families for success in long-term recovery. The key symbolizes their first home in recovery. Since its inception and through the generous support from our donors, the Keys to Success campaign has helped with the provision of additional parenting classes, Ala-Teen, as well as additional counseling services and job development.

What's to come?

We inspire our participants and our community to value an alcohol-free and drug-free lifestyle. Our goal is to bring attention to and encourage healthy lifestyles, helping to end the stigma of addiction, highlight successful community members in long-term recovery from addiction, create a family-friendly event in our community and raise funds for addiction research, education, treatment and recovery.

2020 Recovery Run

Fort Ord Dunes
State Park, Marina
Saturday
March 7, 2020



How to get involved?

- Register as a runner
- Sponsorship opportunities
- Volunteer opportunities
- Resource Booth opportunities
- & more!

www.SunStreetCenters.org/RecoveryRun2020

The funds raised from the Recovery Run will help support youth prevention efforts to reduce the abuse of alcohol, tobacco and other drugs, and the students in our Safe Teens Empowerment Project. For more information, please visit www.SunStreetCenters.org.



Expenditures

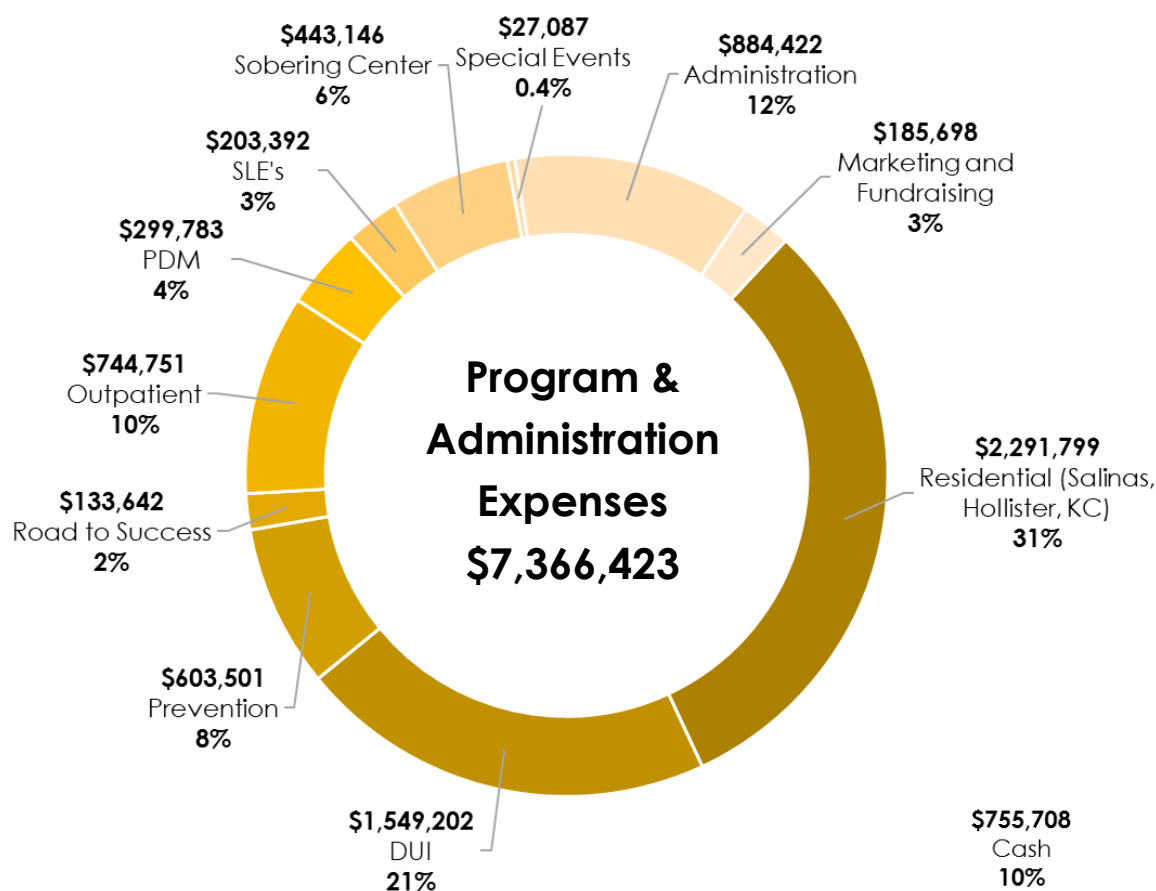
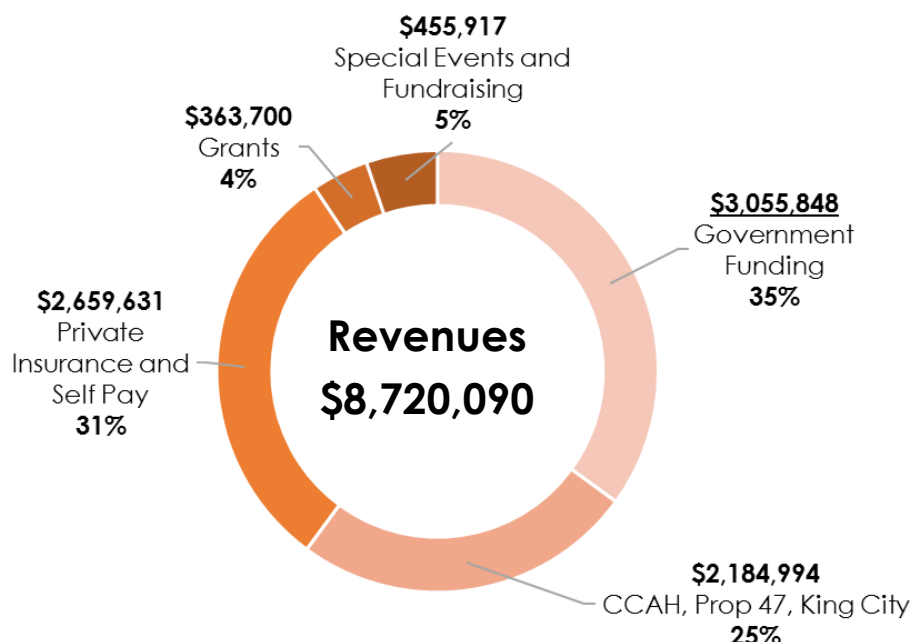
Programs | \$6,296,303

Administration | \$884,422

Community Development | \$185,698

Total Expenditures | \$7,366,423

Net Income (Loss) | \$1,353,667



Liabilities and Net Assets

Accounts Payable | \$304,724

Accrued Expenses | \$335,603

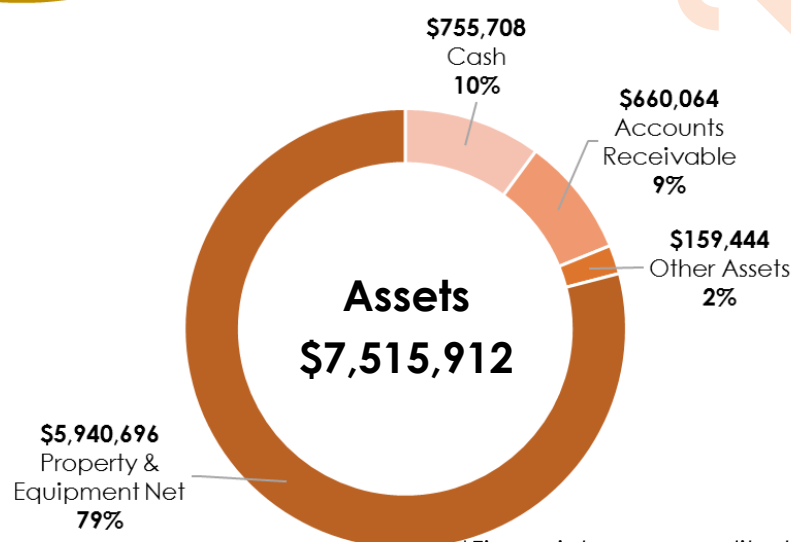
Long-term Debt | \$745,643

Line of Credit | \$250,000

Other | \$42,355

Net Assets | \$5,837,586

Total Liabilities and Net Assets | \$7,515,911



*Financials are unaudited

2018-2019

Giving Partners

July 1, 2018 to October 31, 2019

\$100,000+

Central California
Alliance for Health
Harden Foundation
SAMHSA
Sierra Health Foundation

\$50,000+

Community Foundation for
Monterey County
Monterey Peninsula
Foundation

\$20,000+

Andrew & Phyllis D'Arrigo
Charitable Foundation
Community Foundation for
San Benito

Nancy Buck Ransom
Foundation

\$10,000+

Anonymous
David and Susan Gill
Dennis and Janice Caprara
Jerry Rava
Joanne Taylor Johnson
Ken and Gundy DuVall Fund
Lewis and Gloria Fenton Fund

Salinas Valley Memorial
Hospital
The Dillion Fund
Alex and Margaret Lilley

\$5,000+

Big Sur Foundation
Bill Pope
California Rodeo
Salinas
Community Hospital of
Monterey Peninsula-
Montage Health
Jim and Karen Fanoe
Louis and Roberta
Huntington

Martin and Nancy
Dodd Fund
Mike and Mary
Orradre
Oly and Lina Gomez
Pierson & Associates-
Cyndy and Randy
Pierson
Ronald and Lori
Panziera

Salinas Toyota-Scion-
Hyundai
See & Be Productions
United Way
Emergency Food &
Shelter Program
Valerie Ann Smith
Wells Fargo Corporate

\$1,000+

1st Capital Bank
Alvarez Technology Group, Inc.
American Castings
Anna Foglia
Anne C. Leach
Benevity Community Impact Fund
Blue Strike Environmental
California International Airshow
California Water Service Co.
Carmel Rotary
Castroville Artichoke Festival, Inc.
Comerica Bank
D'Arrigo Bros. Co.
David and Helen Atkins
David Warner
David Wheeler
Denise Miller

Donna Oliveira
Doug Halley
Drs. Ted and Debra Kaczmar
Edgar and Esther Castellanos
Edward Jones-John and Luisa
Musni
Emmett Linder and Ana Toledo
Enza Zaden North America
Four Park Avenue, LLC
Great West Produce Company
Growers Ice Company
Hartnell College
Hartnell College Foundation
International Sports Management
Jason and Carolyn Noble
Jill Echenique
Jim Lugg

John and Janet Buttgerreit
Kelly Lepai
Margaret Duflock
Mark and Jill Kennedy
Mel and Annette Angel
Mike and Lucia Boggiatto
Mike Hutchinson Jr.
Mission Ranches Co., LLC
Monterey Bay Emergency
Physicians
Monterey County Vintners &
Growers Association
Monterey Private Wealth, Inc.—
Mark and Gina Kooiman
Norman and Rin Nelson
Ocean Mist Farms
Oldtown Salinas Foundation

Paulette Bumbalough
Robert Mackin
Sandra Andrus
Sheet Metal Systems
Sports Car Association of the
Monterey Peninsula
Stanley and Arlene Dedini
Stephen and Madeleine
Conran Fund
Tino Advincula
United Way of San Benito County
Vallentin Fund
Wendy A. Grover
Willard and Shirley Phillips
William and Nancy Doolittle
Yellow Brick Road Benefit Shop

\$500+

1st Capital Bank-King City
Anne Hall
Bassetti Farms, LLC
Bob and Theresa Brunson
Carol Umbarger
Christopher Vanderwarker
Del Rey Car Wash, Inc.
Drake and Yolanda Frudden
Fabretti and Dedini
Gary and Kristine Kaprielian
J. Bunker Transportation

James Ewart
James Gattis
Jeannie Cezar
Ken Rogoway
King City Rotary
Kiwanis Club of the Monterey
Peninsula
Loren Booth
Margaret D'Arrigo-Martin
Marina Liona Club
Mark Hartunian

Mary Harbin
Mee Memorial Hospital
Mercy J. Emery
Nolon Kennedy
Pacific Scientific
Raymond E. Mariottini
Robert Kasavan
Salinas Veterans Parade
Committee
Sarah and Robert Bouchier Fund
State Farm-Tracy Chappell

Stephanie Hicks
The Cork and Plough
The Lakes Treatment Centers
Turatti North America
United Way of Monterey County -
Designated Funds
Yvonne Claus Bessa

\$250+

Bert and Karen Boothroyd
Carly Jo Brigantino
Dana Persijn
Dennis and Michelle Ing
Elena Hatchett
Elliott Robinson
Eric Bertelsman
First Street Storage
George Tillery
Jaqueline Cruz

Jim and Anne Thompson
Jim Gillio
John and Sue Hardy
John and Susan West
Jordon and Aranyani Azevedo
Joseph Claus
Julie Edgcomb
Kevin Herbst
Michael Ward
Mike and Allison Sicoli

Mike Mottau
Nathan and Jere Olivas
Orradre Farming, Inc.
Reno and Tiffany DiTullio
Richard Curtis
Salinas Valley Food & Wine
Santa Maria Seeds
Sharon Gish
Sherman's Apothecary Pharmacy
Steve Adams

Steve McShane
Tony Lobue
Valley Trophies & Detectors
Vern Horton

Top In-Kind Donors

Alma McHoney
Christ Child Society of
Monterey County
Community Reuse Network
Courtyard by Marriott

Embassy Suites
Monterey Bay
Forest Grove Elementary
School
Hollister Super Store

Hudson Martin PC
LeAnn Lang
Marina United Methodist
Church
Mary McDermott Daycare

Monterey County: Monterey
Women's Ministry Team
MP Express
Noland, Hamerly, Etienne, &
Hoss

Ottone, Leach & Ray LLP
Pass It On Please
Rice Plus Project
Salinas Salad Bowl Bobby
Sox