



Sun Street Centers
prevents alcohol and drug
addiction by offering
education, prevention,
treatment and recovery to
individuals and families
regardless of income level.

Serving Monterey County Since 1968

2014 GRATITUDE REPORT

“Every year, substance abuse and alcoholism affect thousands of families as mothers and fathers lose their jobs, children lose their parents and loved ones die as a result of addiction. Because of your support in 2014, we’ve been able to bring **POSITIVE** light back into these lives and create futures free of addiction. **JOIN** us in improving the health of our community and **TOGETHER** we can give those in need the tools to work their steps and rebuild the relationships necessary to stay sober and be in long term recovery. Your **GENEROSITY** and support **SAVES LIVES**, prevents addiction and brings the community together. By donating today, **YOU** are making a difference in someone’s future. Thanks to you and your commitment to Sun Street Centers, we will finish this year with many stories of **HOPE** and healing.”

- **ANNA FOGLIA** Chief Executive Officer

PUEBLO DEL MAR

- ♦ Value of Goods and Services donated: **\$113,324**
- ♦ **100%** of the parents at Pueblo del Mar regained custody and were reunited with their children.
- ♦ Young philanthropist, Sara Dubois (11yrs) donated **\$502.49** to Pueblo del Mar’s Family Recovery Community this past summer. Sara commented that she just wanted to help others. “I know that many people don’t have as much as I do.”



prevention



education

MEN’S RESIDENTIAL

- ♦ Men’s Residential Scholarship Fund — **\$38,940**
- ♦ Total completion rates for the Men’s Residential Program for the last five years averaged slightly more than **62%**, well above the national norm of **38%**!



PREVENTION

- ♦ Approximately **500** students and **130** parents were mentored through our evidence-based Life Skills Training classes.
- ♦ Thanks to our prevention work throughout Monterey County, alcohol and other drug related in-patient hospitalizations for youth have decreased from **95 in 100,000** to **10 in 100,000** youth.
- ♦ Additionally, every year we give Gateway Drug presentations to over **1,000** individuals in over **30** schools in Monterey County. Keep up the good work!



counseling



recovery

Thanks to our donors, volunteers, staff and partners...

\$459,053
in donations

10,069
volunteer hours
received

86
staff

280
collaborative
partners

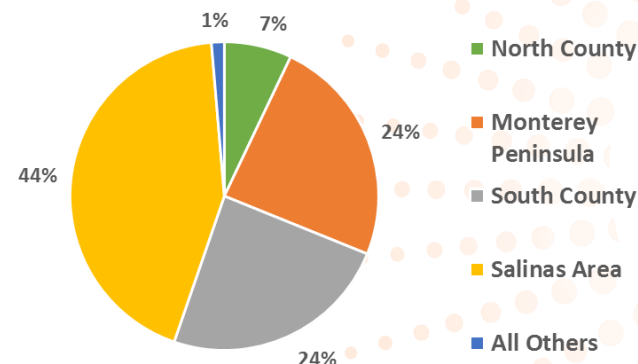
65 nonprofits + 14 faith-based organizations + 33 local government offices + 36 state and federal offices + 68 for-profit businesses or corporations + 6 collaboratives + 35 school districts + 17 health service institutions + 6 state-wide associations

Community Impact

- ◆ Sun Street Centers launches brick campaign to fund Men's Residential Scholarships
- ◆ 4th year of Castle of the Dead Fundraiser
- ◆ Awarded **\$625,000** SAMHSA grant—Drug Free Communities
- ◆ Launch of Prevention app—STEPS to Prevention
- ◆ Men's Residential and youth donate **5,000** hours at events such as Big Sur Half Marathon and Salinas Airshow
- ◆ Developed strong collaboration with Community Hospital of the Monterey Peninsula (CHOMP) and Natividad Medical Center
- ◆ Guidestar Gold Certification for 2 years—our commitment to agency transparency



7,053 people served



Volunteer Impact

- ◆ **Leadership Monterey Peninsula (LMP)** “Expanding Horizons” Workshop at Pueblo del Mar sharing inspirational stories, tips and strategies for creating and maintaining successful family, work and life balance. Thank you Ileen Groves, Amanda Holder, Amber Sanchez-Leon and Pat Wilkinson!
- ◆ **Fourth Annual Castle of the Dead Haunted House & Pumpkin Patch** brought together over 220 volunteers to build and execute the 6,000+ square foot haunted house and outdoor pumpkin patch. The volunteers were recruited from local high schools, CSUMB, DLI, Salinas City Council and employees from sponsor businesses. Thank you for all your creativity, dedication and support.



board of directors

Jerry Bunker **president** | Anne C. Leach **past president** | Jim Lugg **vice president** | Bruce Dunlap **secretary** | Jesse Lopez **treasurer** | Oly Gomez | Jaqueline Cruz | Cyndy Pierson | Tony Tollner | Dora McKean | Kendra Clark | Pat Wilkinson | Kimberly Brown-Elliott

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THE ANNE C. LEACH MEN'S RESIDENTIAL SCHOLARSHIP

Thanks to the unprecedented support from community members who laid the foundation for our brick campaign and staff who sold over \$5,000 in raffle tickets, an extraordinary impact has been made. With **\$38,940** raised to date, we have awarded the first three recipients of the Anne C. Leach Men's Residential Scholarship, changing the lives of three deserving men and their families.



Anne C. Leach has been on the Board of Directors at Sun Street Centers since 1995. Being a family member of a person in long-term recovery, Anne has a special connection to our cause. Her compassion and commitment have made her an influential and key supporter of this organization. The Board and Staff unanimously decided that the Scholarship Fund be named after Anne, recognizing her outstanding service to Sun Street Centers over the past 19 years.



MAJOR DONORS

\$6,000+
D'Arrigo Bros. Co
Mann Packing Co., Inc
Martin H. Dodd, Jr.

\$1,000
Alvarez Technology Group, Inc.
Bev and Gary Ranzenberger
Catherine Kobrinsky Evans
Daniel M. Harris
James and Marilyn Lugg
Mark and Jill Kennedy
Ottone Leach & Ray LLP
Randy & Cyndy Pierson

\$500
Anna Foglia
Anne C. Leach
Bank of America
Bruce Dunlap & Carol Kolb
Dora McKean
Jerry and Judy Bunker
Kendra Clark
Leslie Leach
Rebecca and Scott Sturvist
Selena Van Cleve
Tony Tollner
William & Marlene Ramsey

\$250
Anne and Jim Thompson
Ellyse S. Burke
Joan M. Dove

We are deeply grateful to all who make our work possible!

\$20,000+

Chiquita Brands International -
Fresh Express
Community Foundation for
Monterey County
Harden Foundation
Monterey Peninsula Foundation
Nancy Buck Ransom Foundation
Sally Hughes Church Foundation
Taylor Farms
United Way Monterey County
(Grant)

\$5000+

Colad Charitable Trust
Community Hospital of
Monterey Peninsula
D'Arrigo Bros. Co
Jessie Barker McKellar
Foundation
Mann Packing Co., Inc
Martin H. Dodd, Jr.
Salinas Toyota - Scion Hyundai
Toyota Dealer Match Program

\$1,000-\$4999

Allen S. Taylor Foundation
Alvarez Technology Group, Inc.
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Bev and Gary Ranzenberger
Boggiatto Produce, Inc.
Bruce Dunlap & Carol Kolb
California Rodeo Salinas
Catherine Kobrinsky Evans
Comerica Bank
Cyndy and Randy Pierson
Daniel M. Harris
Gloria Clinton
Growers Ice Company
Helping Hands Foundation of
Monterey County
James and Marilyn Lugg
Jim Lewis

Katherine L. Bucquet
Kiwanis Club of the Monterey
Peninsula
Leslie Leach
Mark and Jill Kennedy
Monterey Peninsula Volunteer
Services Inc.
Natividad Medical Foundation
Ocean Mist Farms
Ottone Leach & Ray LLP
Pebble Beach Company
Foundation
Salinas Valley Half Marathon
Salinas Valley Pony Baseball
Sports League
Tanimura & Antle
The Offset Project
Tony Tollner
United Way of Monterey
County - Designated Fund
Willard & Shirley Phillips
Yellow Brick Road Benefit Shop

\$500-\$999

1st Capital Bank
Acacia Family Medical Group
Allison Christina Ryan
American Supply Company
Anne C. Leach
Bank of America
Brent Eastman Insurance
Services, Inc.
David and Devone Jenkins
Huntington Farms
Jerry and Judy Bunker
Kendra Clark
Oly Gomez
Professional Womens Network
Rebecca and Scott Sturvist
Sara Dubois
Selena Van Cleve
Thomas & Victoria Logan
Trinity EMCS Inc.
Wendell Harry

Wesley and Donna Dodd
William & Marlene Ramsey
William & Nancy Doolittle

\$250-\$499

Amezcu Insurance Services
Anne and Jim Thompson
Church Brothers, LLC
Dora McKean
Ellyse S. Burke
Gay and Ann Baldwin
Jeffry & Diana Hitchcock
Joan M. Dove
Macy's Shop for a Cause
Marshall Powell
Oracle Corporation
Raul Lopez
Rotary Club of Salinas
Sam Linder Cadillac Honda
Spas by the Bay
United Way of Central Maryland
Warren Wayland
Wheeler's Flooring of America
Yolanda Garrett

IN KIND

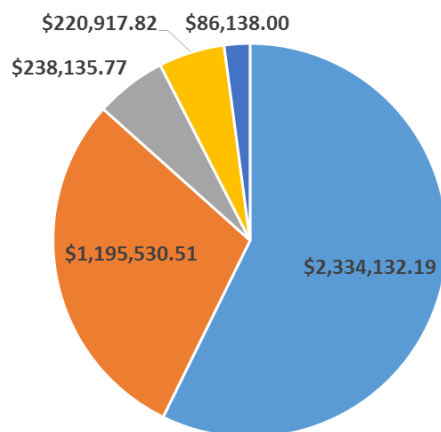
Andy & Theresa Briant
Chiquita Brands International
Corral de Tierra Country Club
DeeAnn Thompson & Michael
Jones
Doubletree Suites by Hilton
Santa Monica
Margaret D'Arrigo-Martin
Marina Fire Department
Mission Linen Supplies
Moxxy Marketing
Ottone Leach & Ray LLP
Quail Lodge & Golf Club
Salinas Valley Half Marathon
Smo-Key Key Services
Sun Ridge Farms
The Wecker Group
Turning Wheels for Kids

SUN STREET CENTERS

Statement of Income & Expenditures | 2013-2014

REVENUES:

Private Pay and Insurance
Government Funding
Grants*
In-kind Services
Special Events and Fundraising



	<u>2013-2014</u>	<u>2013-2014%</u>
Private Pay and Insurance	\$ 2,334,132.19	58%
Government Funding	\$ 1,195,530.51	29%
Grants*	\$ 238,135.77	6%
In-kind Services	\$ 86,138.00	2%
Special Events and Fundraising	\$ 220,917.82	5%
Total Revenues	\$ 4,074,854.29	100%

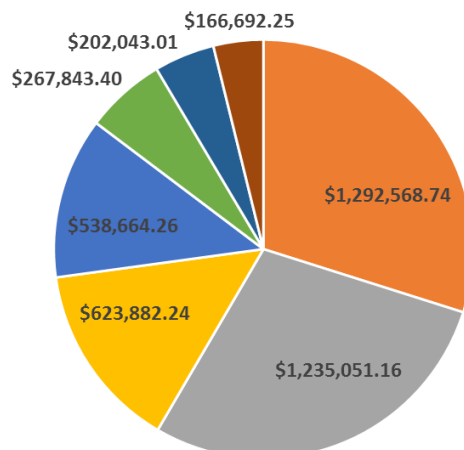
EXPENDITURES:

Programs
General and Administrative Expenses
Total Expenditures

Programs	\$ 3,702,862.82	86%
General and Administrative Expenses	\$ 623,882.24	14%
Total Expenditures	\$ 4,326,745.06	100%

ALLOCATION BY PROGRAM & COST CENTER:

Driving Under the Influence Program
Men's Residential Program
Prevention Program
Outpatient Recovery Services Program
Pueblo Del Mar Program
Community Development Program
Sub-total of Program Costs
Administration Cost Center
Total Program & Cost Center Costs



Driving Under the Influence Program	\$ 1,292,568.74	30%
Men's Residential Program	\$ 1,235,051.16	29%
Prevention Program	\$ 538,664.26	12%
Outpatient Recovery Services Program	\$ 166,692.25	4%
Pueblo Del Mar Program	\$ 267,843.40	6%
Community Development Program	\$ 202,043.01	5%
Sub-total of Program Costs	\$ 3,702,862.82	86%
Administration Cost Center	\$ 623,882.24	14%
Total Program & Cost Center Costs	\$ 4,326,745.06	100%

BALANCE SHEET

Assets:

Cash & Cash Equivalents
Accounts Receivable
Other Assets
Property, Plant & Equipment
Total Assets

Cash & Cash Equivalents	\$ 456,250.14	18%
Accounts Receivable	\$ 262,342.44	11%
Other Assets	\$ 80,478.03	3%
Property, Plant & Equipment	\$ 1,675,330.50	68%
Total Assets	\$ 2,474,401.11	100%

LIABILITIES & NET ASSETS

Accounts Payable
Accrued Expenses
Net Assets
Total Liabilities & Net Assets

Accounts Payable	\$ 72,188.66	3%
Accrued Expenses	\$ 162,375.95	7%
Net Assets	\$ 2,239,836.50	90%
Total Liabilities & Net Assets	\$ 2,474,401.11	100%

*Multiple year grants are recognized in the year awarded. The proceeds from those grants are not reflected in the subsequent years as revenue.